

**Please read this message. It is important and affects your business.**

Carrier specific product training is a requirement of the NAIC suitability model act. Agents must complete training for each OM Financial Life Insurance Company annuity product series **BEFORE** solicitation.

**Otherwise, applications will be rejected, the training will still be required and new applications will be required.**

**Training must be completed on or before application signature dates.**

OM Financial Life has always required our agents to be knowledgeable about our products; however, we now require our producers to complete this online training and certification.

**The training is EASY TO FIND AND STRAIGHTFORWARD TO COMPLETE.**

1. Go to [www.omfn.com](http://www.omfn.com), go to "Your secure site" and sign in using ID and password
2. Click on "Required Annuity Product Training" drop down box and select products you sell or want to sell.
3. Read the material, understand it and then certify that you have read and understand the material.
4. That's it!

If you are an agent not yet appointed with OM Financial Life, you can access this training by logging in under "Producer Required Annuity Product Training" link on the [www.omfn.com](http://www.omfn.com) site (a bit different, but not by much). This is to facilitate those agents who want to submit a case and are in the process of appointment with OM Financial Life. Agents must complete the training prior to submitting applications.

If you have questions, please call your RVP or contact us at [salesmarketing@omfn.com](mailto:salesmarketing@omfn.com)

Old Mutual is the marketing name of OM Financial Life Insurance Company, and in NY only, OM Financial Life Insurance Company of New York, Old Mutual plc companies. Each Old Mutual Company is solely responsible for its contractual commitments.

OM Financial Life Insurance Company, Baltimore, MD