BORDEN HAMMAN

PRACTICEBUILDER

RESOURCE | PUTTING YOUR IRA TO WORK

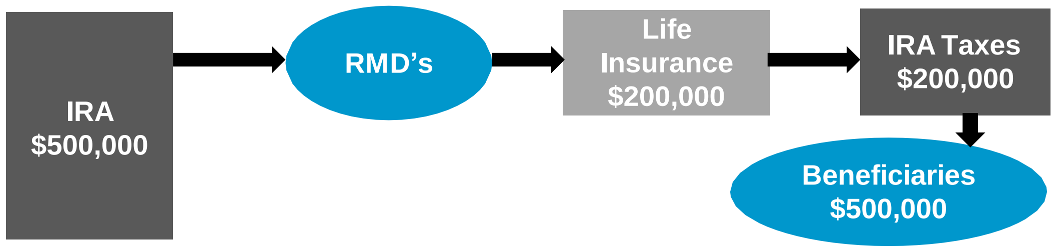
3 Strategies to Grow Your Practice and Better Protect Your Clients

The Current IRA Plan / Absence of Strategy

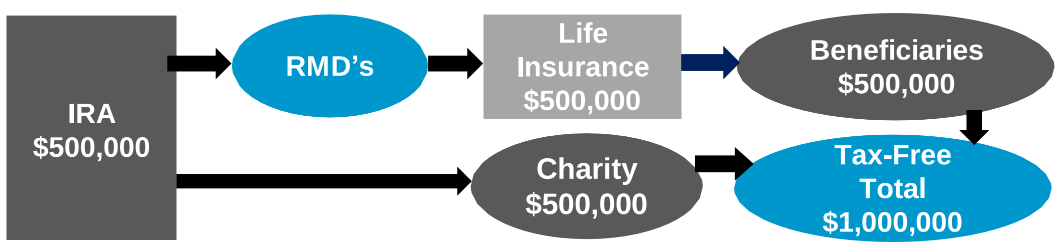
2 Questions:

1. If things go the way you have planned, what is going to happen to your IRA?
2. Why don't you give your IRA to your beneficiaries today?

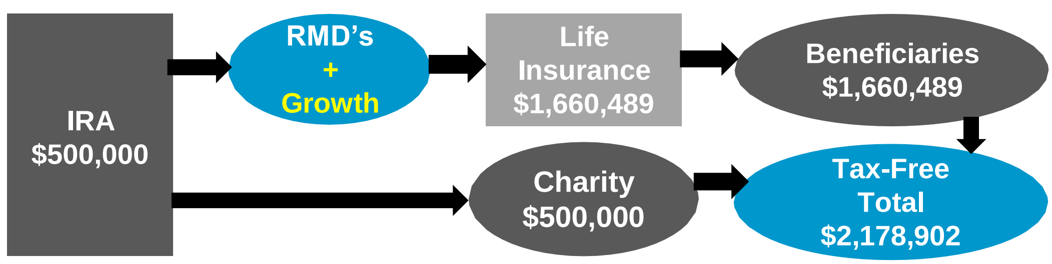
Strategy #1
IRA Income Tax Offset



Strategy #2
IRA Income Tax Elimination



Strategy #3
Legacy Enhancement



3 Point Value Proposition:

1. Keep your IRA in your Care, Custody and Control;
2. Potentially double or triple the value of your legacy; and
3. Take no additional investment risk in your portfolio.

FOR ADDITIONAL INFORMATION CONTACT US AT 800.492.9190 OR VISIT BORDENHAMMAN.COM